

September 2, 2019

Dear Valued Partner,

First and foremost, thank you for your continued loyalty as an Akron Brass business partner. As partners in the fire suppression industry, we share in a joint mission to provide the highest quality, best performing products and services to the men and women in the fire service. Over the past 100 years that Akron Brass has been entrusted with this mission, we have collected numerous products within our product offering that are outside of our core water flow expertise.

Product Change Summary

After careful review and consideration, several of the products that are either not associated with water flow or do not represent current-day demand will be discontinued effective January 1st, 2020. We will continue to accept and process orders normally for these products through December 31st, 2019. For ease of reference, please find a complete listing of products that are affected in the <u>Product Change Guide</u>.

Recent Products Introduced

We are confident that these changes will allow our teams to remain laser focused on our high quality, core water flow product offering – valves, monitors, and nozzles. As a part of IDEX Fire & Safety, we have demonstrated our commitment to innovative, fully integrated water flow solutions, through the introduction of the <u>SAM</u> and <u>Captium</u> systems. Akron Brass has also recently introduced a <u>refresh of our nozzle line</u>, the <u>most accurate cost effective AkroFlow Flow Meter</u> on the market, and a new <u>Mercury Quick Attack LE Portable Monitor</u> that has distinct performance advantages over the competition. We are committed to continuing to innovate high performing, water flow solutions that enable fire fighters to save lives and look forward to demonstrating this commitment through additional water flow products soon.

We are excited about the opportunities these changes will lead to and look forward to continuing to serve you and our customers. Please contact Customer Care at 800.228.1161 (330.264.5678) or your District Sales Manager with any questions.

As always, thank you for your continued support.

More Details

Sincerely,

Danny Teixeira General Manager, Akron Brass